North Florida Freight, Logistics & Intermodal Framework Plan

Presentation to the Florida Transportation Commission December 5, 2012

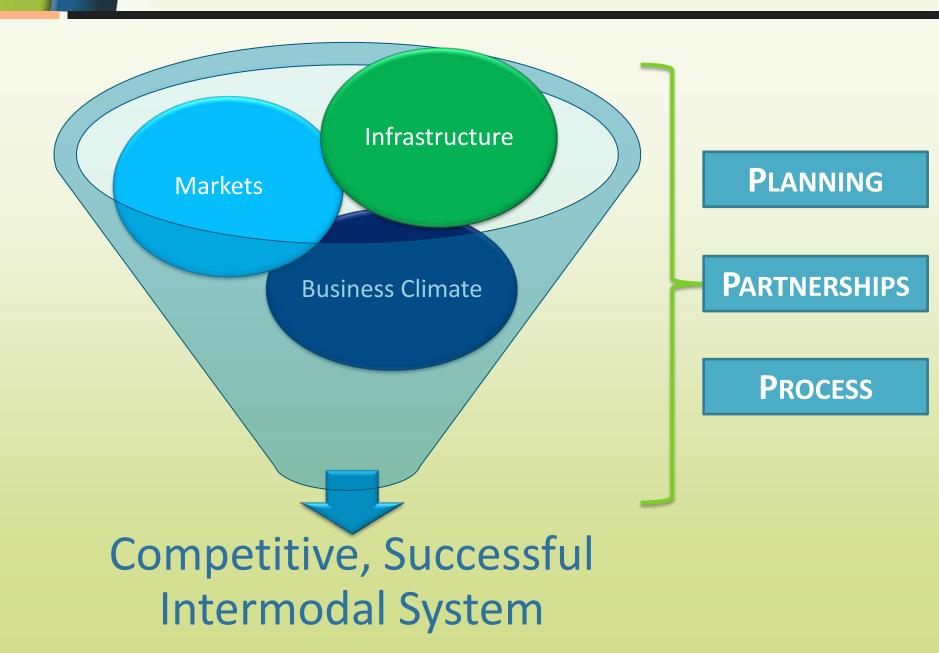




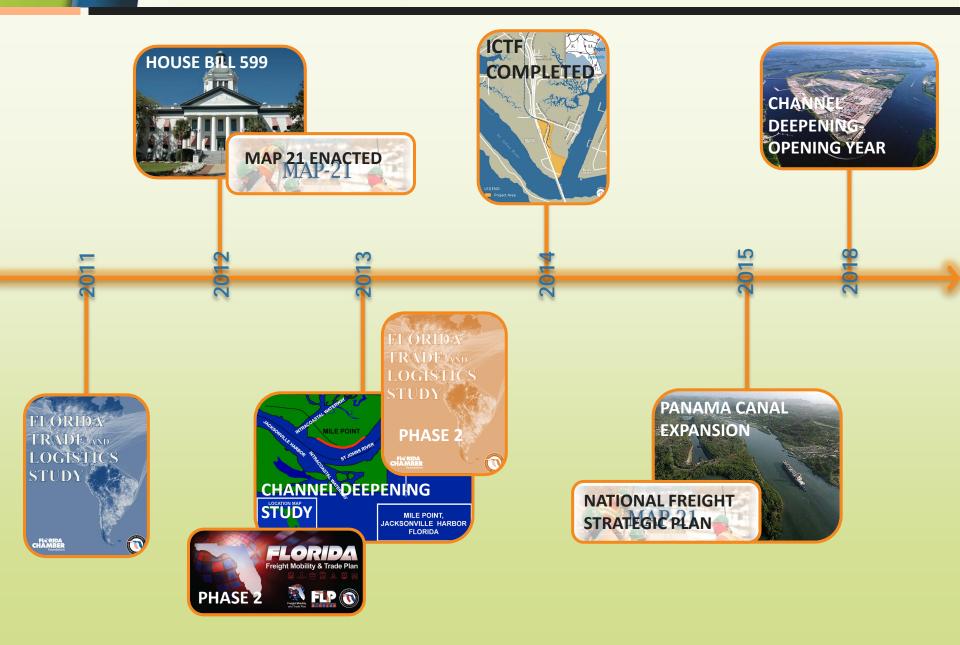
LOGISTICS ADVISORY GROUP (LAG)



What We Have Learned

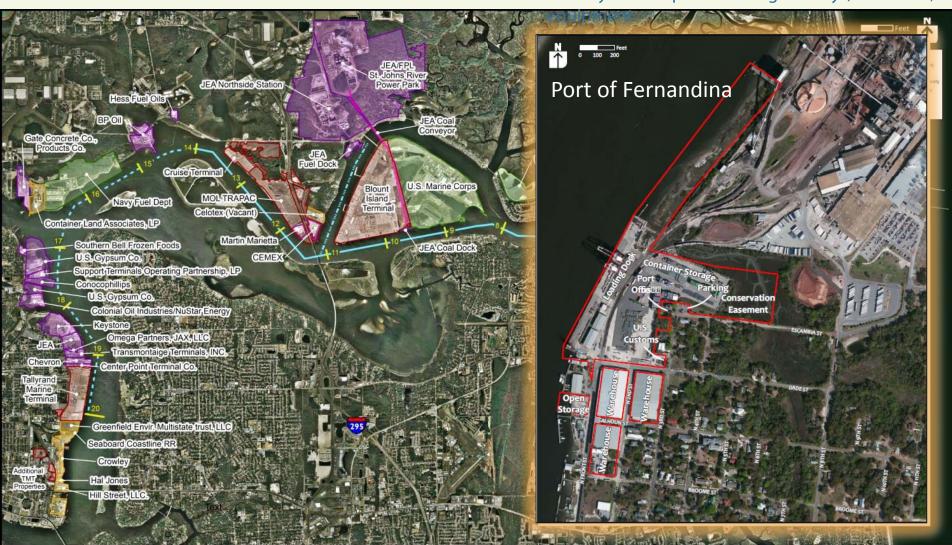


Timeline of Key Activities



Marine Infrastructure

No. 1 container port in Florida
No. 1 vehicle exporter port in United States
Leader in Steel Exports
Primary Florida port handling military (STRANET)





Surface Infrastructure

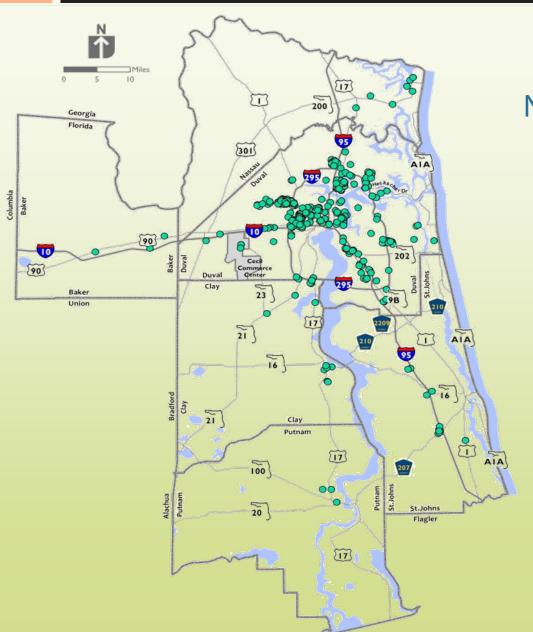








Land-Based Infrastructure



Northeast Florida Market:
100 million SF
industrial, warehousing,
distribution centers

2012

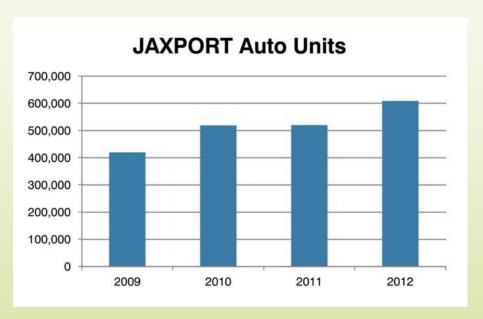
SanMar Bedrosians Samsung

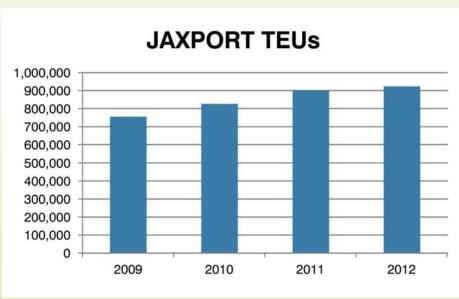
1.1 m SF

2nd Quarter, 2012 Cushman and Wakefield

Markets

Recent Trends

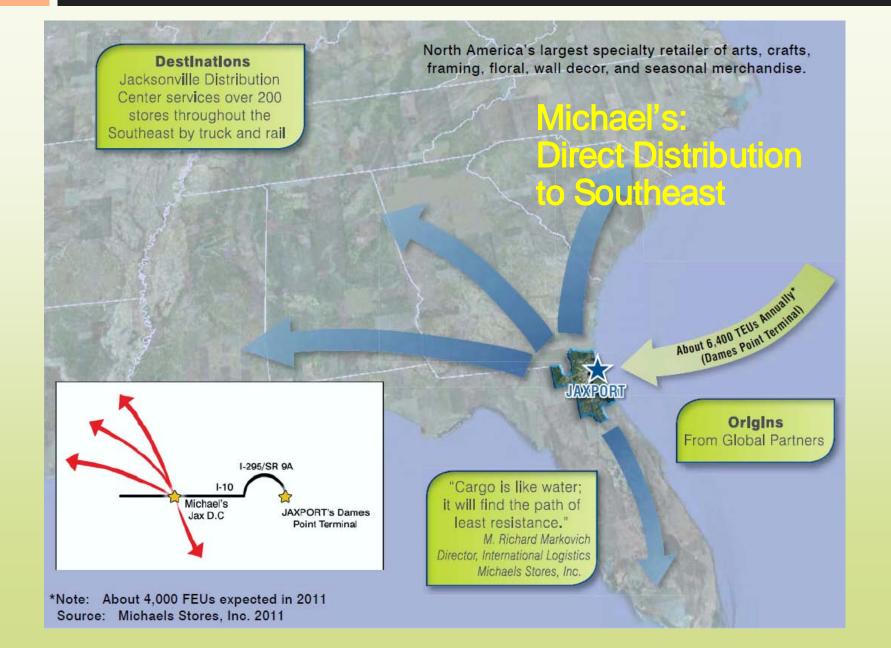




2009	2010	2011	2012
419,691	518,880	520,142	608,726

2009	2010	2011	2012
754,352	826,580	900,433	923,660

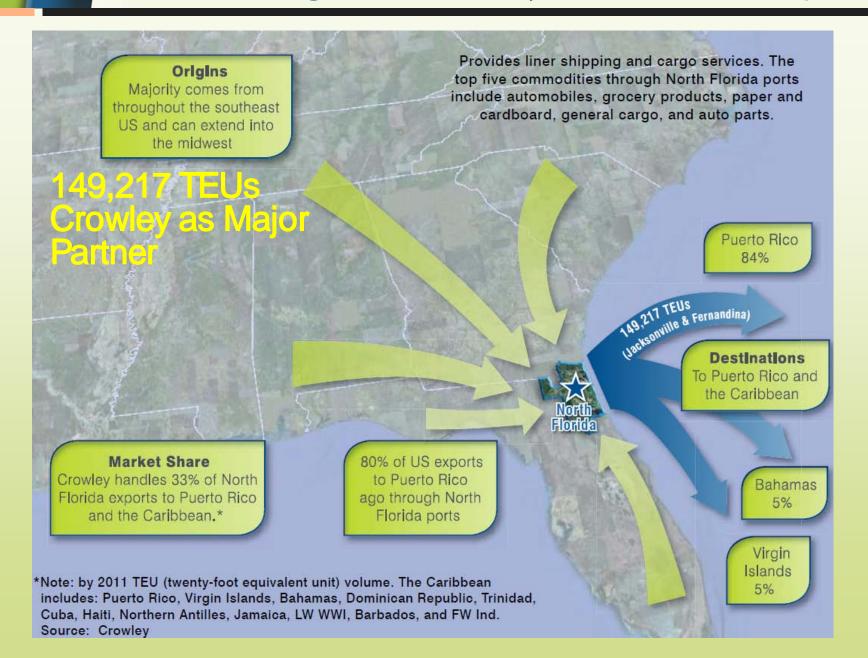
"Face of Freight"—Dames Point Imports



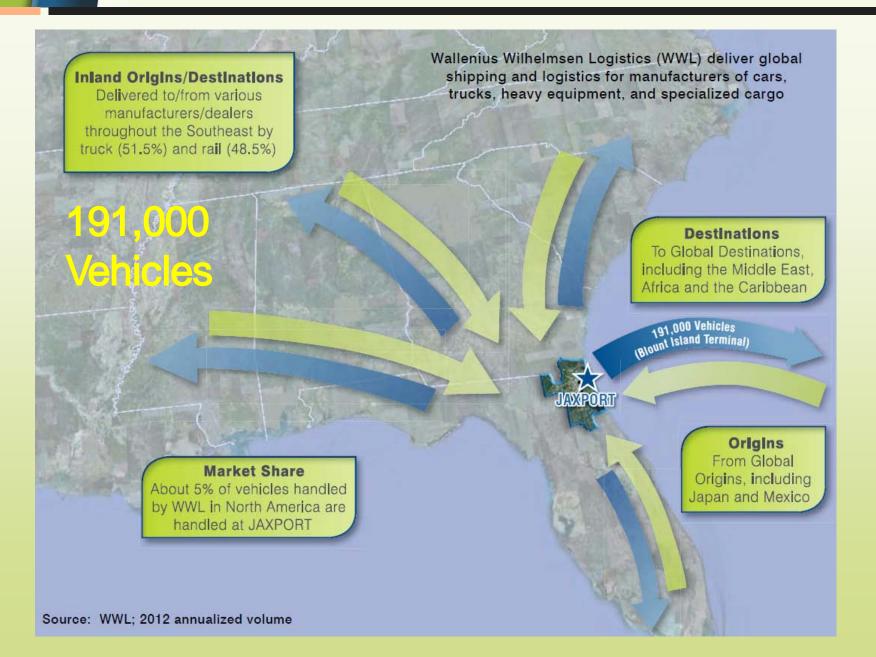
"Face of Freight"—Fernandina Exports



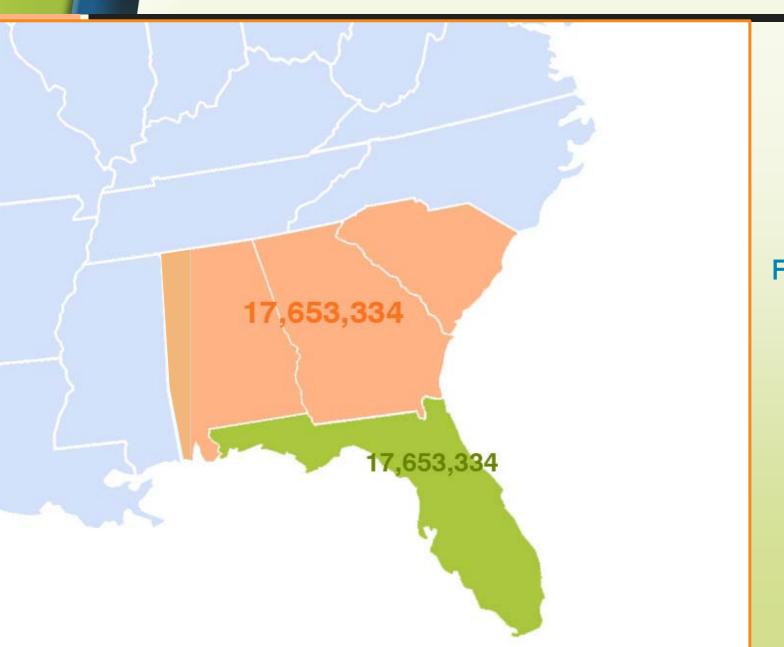
"Face of Freight"—Crowley/Puerto Rico Exports



"Face of Freight"—Blount Island Vehicles



Immediate Markets Reach



Florida Market = GA/SC/AL

Business Climate – We are competitive!

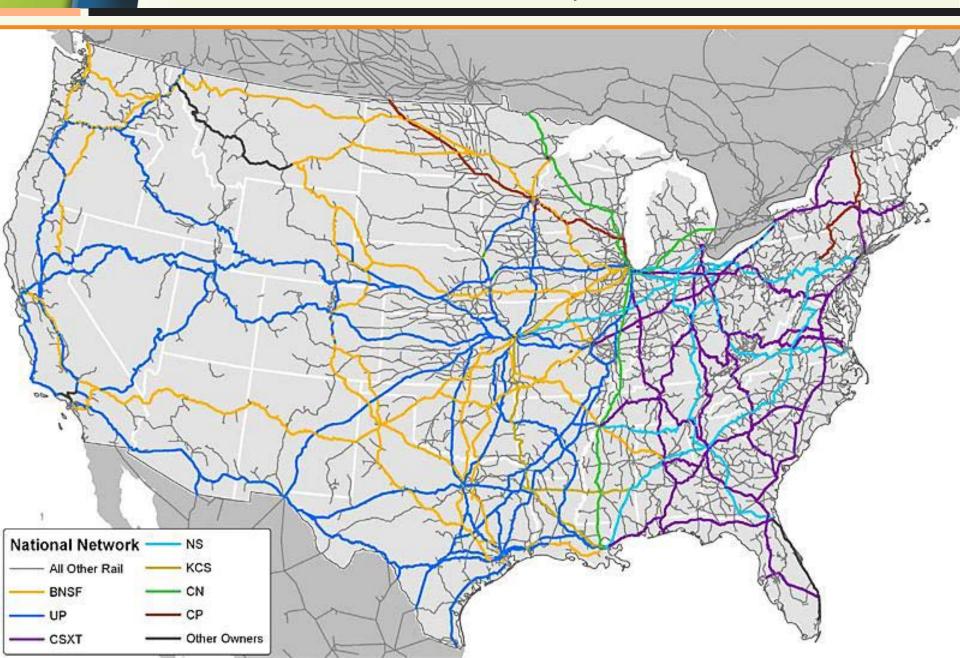
Total Logistics Cost to Serve Florida Retail Markets

(assumes Distribution Center Site located in Jacksonville, Florida area)

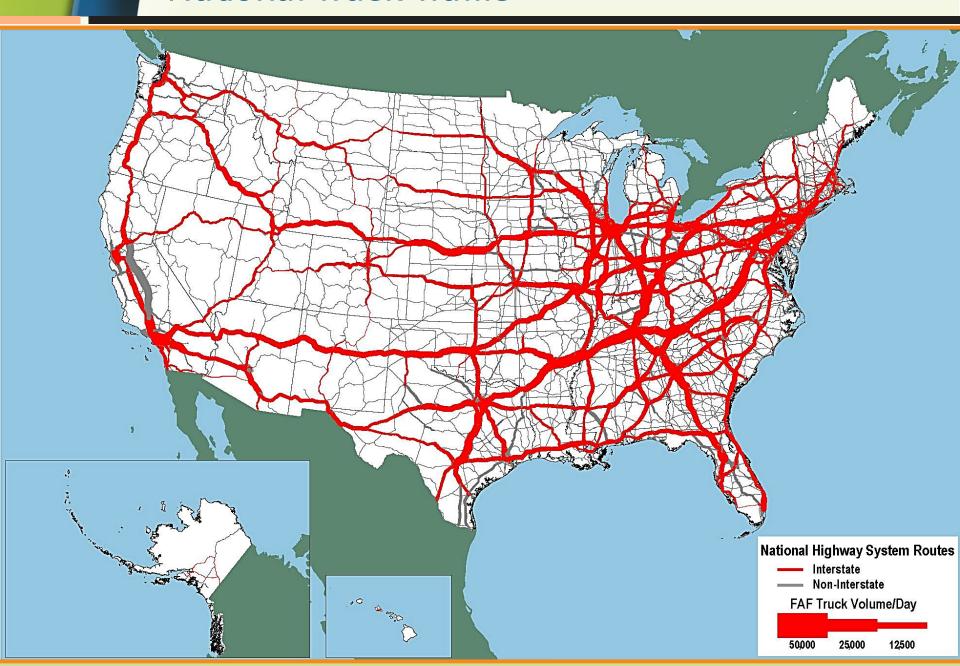
						Los Angeles, Jacksonville
Port of Entry>>>	South Florida	North Florida	Gulf Florida	Savannah	Intermodal	Intermodal
DC Square Footage	250,000	250,000	250,000	250,000	250,000	250,000
Vessel Size	4,800	4,800	4,800	4,800	6,000	6,000
Total Cost via Truck	\$3,784	\$3,090	\$3,494	\$3,345	N/A	N/A
Total Cost via Intermodal Rail	\$3,525	N/A	N/A	N/A	\$3,743	\$3,170

Cost Effective Routing to Key Intermodal Hub (Atlanta) – From Singapore via Suez					
Port of Entry >>>	Jacksonville	Savannah	Miami	Los Angeles	Norfolk
Pre Panama Expansion	\$2,857	\$2,909	\$3,067	\$3,488	\$3,756
Post Panama Expansion	\$2,150	\$2,222	\$2,358	\$2,922	\$3,073

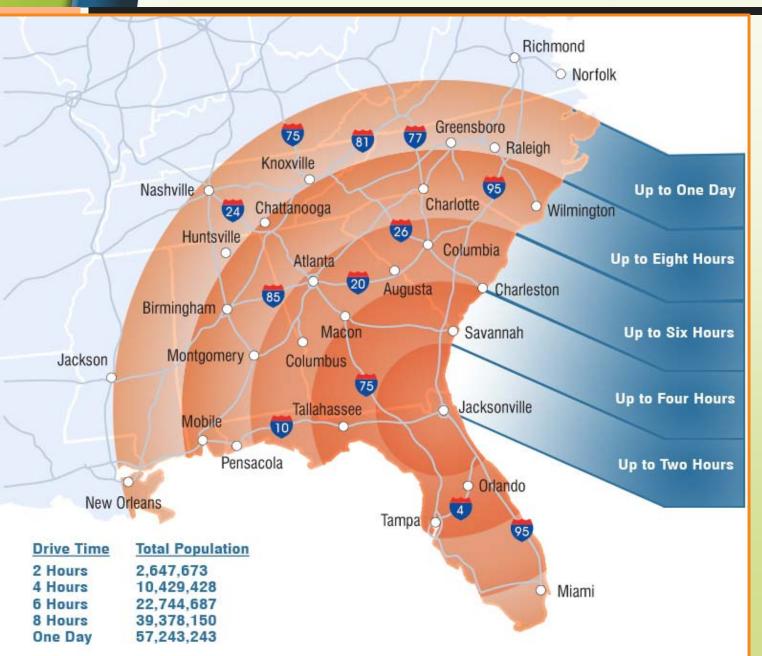
National Rail Connectivity



National Truck Traffic



Regional Truck Connectivity



Truck Transit
Time:
One Day Reach
60 million
consumers
or
20% of U.S.
Population

Expanding eventually Jacksonville commerce one unparalleled regional potential JAXPORTS Semical devices as a semical d 3SS 景 Hanjin 景deep harbor ground 景 蒙 retail seaport operate

What does this mean to the region?

gate• way / gāt wā/

1. Something that serves as an entrance or a means of access....allows an entity to achieve a desired goal.

Guiding Principles for Plan

- Gateway Role for State and Nation
 - This is a given based on geography and infrastructure
 - Leverage our existing niches at current channel depths
- Coordination/Collaboration as an Asset
 - Unique North Florida TPO, FDOT, JAXPORT relationships
 - Integrate into business & public partners
- One Florida Business Approach
 - JAX and Miami Chamber MOU
 - Include National | State Significance
 "metrics" for decisions



"The BIG 3" – Status Update

Mile Point Navigational Fix

- Pre-construction Design-2013
- Est. Construction 2016/17

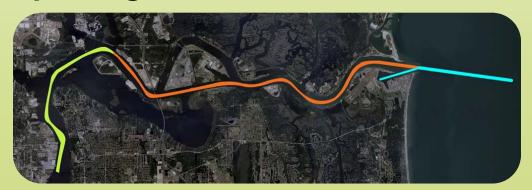




Late 2014/15



- Jacksonville Harbor Deepening
 - April 2013 Economic
 - 2018 Opening Year



Recommendations - INFRASTRUCTURE

- Intermodal Yard Improvements Focus
 - CSX, NS & FEC expansion plans
 - Truck access to yards or "last mile"
 - Co-locate manufacturing near yards
- North Area/JIA Corridor Future Rail Feasibility Study
 - Linkage to Intermodal Container Transfer Facility (ICTF)
 - Economic development concentration
 - Evaluate opportunities at JIA and Tradeport



Terminal & Duval Yard

- Alternative Fuels & Green Ports
 - Develop policies and programs for freight, logistics and municipal users
 - Enhance "green" practices in Port Master Plans

Recommendations - MARKETS

Protect Existing Markets & Developing Niche

- Leverage the strength of "existing markets" (40' channel)
- Strategic Plan Priority for JAXPORT and Port of Fernandina

Asian Containers Recapture

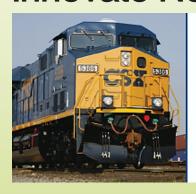
- Identify next 3 Disney "redirects"
- Define goal for 3.1 m TEU "leakage"
- Manufacturing/Distribution Center Expansion
 - Update 2005 Industrial Land Use Plan (COJ)
 - Develop *regional* Intermodal Logistics Center, "inland port"
 & DC Plan

Recommendations – BUSINESS CLIMATE

Return on Investment (ROI) Assessment for NE FL

- Completed Infrastructure + Future Investments
- Opportunity Costs related to "capacity in system"

Innovate Northeast Florida Recommendations



Advanced Transportation

- Aviation
- Clean Fuels
- Rail & Port Logistics
- Power Storage
- Propulsion Systems
- Tracking Device & Security Systems
- · Distribution Centers
- Supply Chain Management & IT

Regional Transportation Initiatives

- Regional Transportation Study Commission (RTSC) projects inclusive of port, freight, and intermodal
- Develop regional transportation focused business alliance

Priorities for North Florida: Next 12 months

POSITION NORTH FLORIDA AS NATIONAL, STATE AND REGIONAL GATEWAY

National Freight Network & Strategic Plan



- Work with FDOT and partners to maximize North Florida's network mileage and facilities on the National Freight Network
- Demonstrate national significance of North Florida
- Florida's Freight Mobility and Trade Plan



- Provide leadership and high level of engagement in Plan
- Conduct analysis and studies to demonstrate State significance

Cooperation is civil....

Collaboration is **TACTICAL**

