



**James W. Holton, Chairman ♦ Janet Watermeier, Vice Chairman ♦ Sidney Calloway, Secretary ♦ Gabriel Bustamante ♦ Marshall Criser ♦ Earl Durden ♦ Martha Lanahan ♦ Marcos Marchena ♦ David A. Straz, Jr.**

## **A Charrette on Florida's Future New Corridors**

**Marriott Hotel, Tampa International Airport  
August 14 - 15, 2006**

### **Monday, August 14**

<b>1:00 – 2:00</b>	Registration	Staff
<b>2:00 – 2:20</b>	Welcome & Opening Remarks "Envisioning Florida's Transportation Future"	Chairman James W. Holton, Florida Transportation Commission Secretary Denver J. Stutler, Jr., P.E., Florida Department of Transportation
<b>2:20 – 3:20</b>	"If I Had It To Do Over Again": Lessons Learned and Best Business Practices in Public/Private Partnering  <a href="#">Comprehensive Development Agreements &amp; Trans-Texas Corridor</a> <a href="#">Building Strategic Alliances...Providing Mobility</a> <a href="#">Virginia's Public-Private Partnership Approach</a> <a href="#">Lessons Learned from Early PPP Toll Road Projects</a>	<ul style="list-style-type: none"> <li>• Diana E. Vargas, CDA Program Manager, Texas Department of Transportation</li> <li>• James L. Ely, IBTTA President-Elect and CEO Florida's Turnpike Enterprise</li> <li>• Barbara Reese, Chief Financial Officer, Virginia Department of Transportation</li> <li>• Robert Poole, Director of Transportation, Reason Foundation</li> </ul>
<b>3:20 – 3:30</b>	Break	
<b>3:30 – 3:45</b>	<a href="#">Key Drivers for "New Corridors"</a>	Sally S. Patrenos, Executive Director, Florida Transportation Commission
<b>3:45 – 4:00</b>	Commission's "New Corridors" Guiding Principles	Vice-Chair Janet Watermeier, Florida Transportation Commission
<b>4:00 – 5:30</b>	Corridor Discussion Team Sessions – Organize Pre-Assigned Team Sessions and Round 1 Discussion Topics: (All groups cover all subjects in four rounds) <ul style="list-style-type: none"> <li>• Corridor Designation and Development</li> <li>• Financing</li> <li>• Procurement</li> <li>• Risks</li> </ul>	Jeffrey A. Parker, Facilitator Team Facilitators
<b>5:30 - 7:00</b>	Reception – Business Casual Attire	

### **Tuesday August 15**

<b>8:30 – 12:30</b>	Round 2, 3 and 4 Corridor Discussion Team Sessions	Jeffrey A. Parker, Facilitator Team Facilitators
<b>12:30– 1:30</b>	Lunch on your own	
<b>1:30 – 2:30</b>	Corridor Discussion Group Reports	Team Facilitators
<b>2:30 – 2:45</b>	Comments/Questions	Jeffrey A. Parker, Facilitator Participants
<b>2:45 – 3:00</b>	Next Steps	Chairman James W. Holton Secretary Denver J. Stutler, Jr., P.E.
<b>3:00</b>	Adjourn	Chairman James W. Holton

# New Corridors Topic Sessions

Florida is anticipating strong growth in the future and advance planning is needed to assure the infrastructure is in place to maintain a high quality of life and enhance the State's economic competitiveness. The FTC is convening a meeting of transportation industry leaders to obtain advice on the development of policies for advancing future transportation corridors through innovative procurement and financing methods, and public-private partnerships. FTC wishes to learn from experiences in other states, Canada and Europe how to maximize competition, evaluate alternative approaches to addressing environmental considerations, increase value for money and improve the efficiency of the project development process.

## 1. Corridor Identification and Prioritization Criteria

- What does the private sector need to get the corridor ready? Screening? PD&E?
- How can the needed rights of way be preserved?
- Where is the regional perspective? MPO coordination issues
- Social Value – congestion, potential demand?
- Cost of the works required and schedule for delivery?
- Economic competitiveness?
- Environmental and quality of life considerations?
- Financial feasibility (user fee potential) – phasing, segment identification?
- Considering public transport, goods movement and intermodal needs?
- Phasing and segment definition

## 2. Project Financing Alternatives

- Strategies to blend public and private resources
- Is there a political barrier to PPP? And to real tolls?
- Blending bonds and bank financing into greenfield projects
- The role of investment infrastructure funds / venture capital funds
- Real tolls – sharing the upside and tolling perspectives

## 3. Risk Sharing Opportunities

- Strategies to balance risks at various stages of project development – conceptual development, environmental, final design, construction, ramp-up, maturity
  - o Risks that are never acceptable to the private side
  - o Risks that are acceptable but do not provide value for money
  - o Risks that are hard for the public side to assume
- Why use private partnerships to develop roads that are not tolled?
- Insurance (especially weather) and surety considerations
- Dealing with environmental risk - How does the answer vary by project (bridge, highway, transit system, port facility, etc.)?
- Is there need for stipends?

## 4. Procurement Options and Issues

- What are likely and realistic procurement schedules for the various options?
- What are the pros and cons of organized bidding processes versus development agreements?
- What are the opportunities and the dangers of unsolicited proposals?
- Should FDOT provide a detailed design? Is there any danger in that approach?
- The role of the local contractors
- Is there a market for local promoters / investors? Are there competitive barriers?